Recruitment 2025/2026

Recruitment form – supervisor/scientific supervisor

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| **APPLICATION OF A POTENTIAL SUPERVISOR in the recruitment process of doctoral students and participants** **and/or TUTOR/SCIENTIFIC TUTOR of the extramural/external mode (“mode E”) at SWPS University** |
| **Name and surname** of the supervisor | **Agata Gasiorowska** |
| **Name of the research center/research group/artistic group** to which the supervisor belongs | **Center for Research in Economic Behavior** |
| **List** of the most important scientific publications, completed and ongoing research grants; link to ORCID and/or to the ResearchGate/Academia.edu profile (or other website presenting scientific/artistic achievements) | <https://orcid.org/0000-0002-3354-1095>Folwarczny, M., Gasiorowska, A., Sigurdsson, V., & Otterbring, T. (2024). Conspicuous consumption and conscientious conservation: Testing for a status-prosociality link through need for uniqueness and variety seeking. *Cleaner and Responsible Consumption*, *14*, 100219. <https://doi.org/10.1016/j.clrc.2024.100219>Folwarczny, M., Larsen, N. M., Otterbring, T., Gasiorowska, A., & Sigurdsson, V. (2023). Viral Viruses and Modified Mobility: Cyberspace Disease Salience Predicts Human Movement Patterns. *Journal of Sustainable Marketing*, 1–18. <https://doi.org/10.51300/JSM-2023-83>Folwarczny, M., Otterbring, T., Sigurdsson, V., & Gasiorowska, A. (2022). Seasonal cues to food scarcity and calorie cravings: Winter cues elicit preferences for energy-dense foods. *Food Quality and Preference*, *96*, 104379. <https://doi.org/10.1016/j.foodqual.2021.104379>Gasiorowska, A. (2019). Lay people’s and children’s theories of money. In K. Gangl & E. Kirchler, *A Research Agenda for Economic Psychology* (pp. 11–25). Edward Elgar Publishing. <https://doi.org/10.4337/9781788116060.00007>Gasiorowska, A., Folwarczny, M., & Otterbring, T. (2022). Anxious and status signaling: Examining the link between attachment style and status consumption and the mediating role of materialistic values. *Personality and Individual Differences*, *190*, 111503. <https://doi.org/10.1016/j.paid.2022.111503>Gasiorowska, A., Folwarczny, M., Tan, L. K. L., & Otterbring, T. (2023). Delicate dining with a date and burger binging with buddies: Impression management across social settings and consumers’ preferences for masculine or feminine foods. *Frontiers in Nutrition*, *10*. <https://www.frontiersin.org/articles/10.3389/fnut.2023.1127409>Gasiorowska, A., Glomb, K., & Kesebir, P. (2022). Psychometric validation of the Polish version of the Emotional Style Questionnaire. *Current Psychology*. <https://doi.org/10.1007/s12144-022-03323-4>Gasiorowska, A., & Zaleskiewicz, T. (2021). Trading in search of structure: Market relationships as a compensatory control tool. *Journal of Personality and Social Psychology*, *120*(2), 300–334. <https://doi.org/10.1037/pspi0000246>Gasiorowska, A., & Zaleskiewicz, T. (2022). Can We Get Social Assistance Without Losing Agency? Engaging in Market Relationships as an Alternative to Searching for Help from Others. *Psychological Inquiry*, *33*(1), 38–41. <https://doi.org/10.1080/1047840X.2022.2037998>Gasiorowska, A., & Zaleskiewicz, T. (2023a). Attachment orientations moderate people’s preferences for market versus communal relationships under a control threat. *Journal of Social and Personal Relationships*, 02654075231173460. <https://doi.org/10.1177/02654075231173460>Gasiorowska, A., & Zaleskiewicz, T. (2023b). Social assistance or agency? Attachment Styles Moderate the Impact of Control Threat on Social Relationship Preferences. *Polish Psychological Bulletin*, 309–317. <https://doi.org/10.24425/ppb.2023.148849>Gasiorowska, A., & Zaleskiewicz, T. (2023c). The psychology of money. In M. Altman (Ed.), *Handbook of Research Methods in Behavioural Economics* (pp. 209–225). Edward Elgar Publishing. <https://www.elgaronline.com/display/book/9781839107948/book-part-9781839107948-21.xml>Huber, C., Dreber, A., Huber, J., Johannesson, M., Kirchler, M., Weitzel, U., Abellán, M., Adayeva, X., Ay, F. C., Barron, K., Berry, Z., Bönte, W., Brütt, K., Bulutay, M., Campos-Mercade, P., Cardella, E., Claassen, M. A., Cornelissen, G., Dawson, I. G. J., … Holzmeister, F. (2023). Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs. *Proceedings of the National Academy of Sciences*, *120*(23), e2215572120. <https://doi.org/10.1073/pnas.2215572120>Kesebir, P., Gasiorowska, A., Goldman, R., Hirshberg, M., & Davidson, R. J. (2019). Emotional Style Questionnaire: A multidimensional measure of healthy emotionality. *Psychological Assessment*, *31*(10), 1234–1246. <https://doi.org/10.1037/pas0000745>Koscielniak, M., Bojanowska, A., & Gasiorowska, A. (2022). Religiosity Decline in Europe: Age, Generation, and the Mediating Role of Shifting Human Values. *Journal of Religion and Health*. <https://doi.org/10.1007/s10943-022-01670-x>Koscielniak, M., Enko, J., & Gąsiorowska, A. (2024). “I Cheat” or “We Cheat?” The Structure and Psychological Correlates of Individual vs. Collective Examination Dishonesty. *Journal of Academic Ethics*, *22*(1), 71–87. <https://doi.org/10.1007/s10805-024-09514-x>Koscielniak, M., Rydzewska, K., Gasiorowska, A., & Sedek, G. (2024). Effect of age on susceptibility to the attraction effect in sequential risky decision-making. *Ageing & Society*, 1–28. <https://doi.org/10.1017/S0144686X24000527>Kulwicka, K., & Gasiorowska, A. (2023). Depression literacy and misconceptions scale (DepSter): A new two-factorial tool for measuring beliefs about depression. *BMC Psychiatry*, *23*(1), 300. <https://doi.org/10.1186/s12888-023-04796-8>Kuzminska, A. O., Gasiorowska, A., Hełka, A. M., & Zaleskiewicz, T. (2024). Market mindset can increase allocations in the trust game through proportional thinking. *Journal of Experimental Psychology: Applied*, *30*(2), 376–390. <https://doi.org/10.1037/xap0000499>Kuzminska, A. O., Gasiorowska, A., & Zaleskiewicz, T. (2022). Market hinders interpersonal trust: The exposure to market relationships makes people trust less through elevated proportional thinking and reduced state empathy. *Quarterly Journal of Experimental Psychology*, 174702182211264. <https://doi.org/10.1177/17470218221126416>Moldes, O., Zaleskiewicz, T., & Gąsiorowska, A. (2024). Breaking the Loop: A Meta‐Analysis on the Bidirectional Effects of Materialism on Social Well‐Being Outlining Future Research Directions. *Journal of Consumer Behaviour*.Otterbring, T., Folwarczny, M., & Gasiorowska, A. (2024). The impact of hunger on indulgent food choices is moderated by healthy eating concerns. *Frontiers in Nutrition*, *11*, 1377120. <https://doi.org/10.3389/fnut.2024.1377120>Tan, L. K. L., Folwarczny, M., Gasiorowska, A., & Li, N. P. (2023). Dolling-up under disease threats: Do pathogen threats motivate attractiveness signaling? *Evolutionary Behavioral Sciences*. <https://doi.org/10.1037/ebs0000327>Zaleskiewicz, T., & Gasiorowska, A. (2023). Taking financial advice: Going beyond making good decisions. In M. Altman (Ed.), *Handbook of Research Methods in Behavioural Economics* (pp. 226–241). Edward Elgar Publishing. <https://doi.org/10.4337/9781839107948.00022>Zaleskiewicz, T., Gasiorowska, A., & Kuzminska, A. (2022). Market mindset reduces endorsement of individualizing moral foundations, but not in liberals. *Journal of Social and Political Psychology*, *10*(2), 743–759. <https://doi.org/10.5964/jspp.8163>Zaleskiewicz, T., Gasiorowska, A., Kuzminska, A. O., Korotusz, P., & Tomczak, P. (2020). Market mindset impacts moral decisions: The exposure to market relationships makes moral choices more utilitarian by means of proportional thinking. *European Journal of Social Psychology*, *50*, 1500–1522. <https://doi.org/10.1002/ejsp.2701>**Research Projects (Ongoing,** Principal Investigator**)*** *Market Mindset as a Result of Insecure Attachment: Exploring the Relationship and Its Psychological Mechanisms* (2022-2026) Preludium BIS, Funder: National Science Centre, Poland
* *Trust as a Polymorphic Phenomenon: Psychological Specificity of Trust in Communal and Market Relationships*(2022-2027) OPUS, Funder: National Science Centre, Poland
* *Excessive Buying as a Behavior Arising in Response to Boredom* (2020-2025) Preludium BIS, Funder: National Science Centre, Poland
* *Multidimensional Inventory of Electronic Media Overuse for Adults - Construction and Validation of E-MOI in Versions D1 and D2* (2024-2025) Funded by the National Center for Counteracting Addictions as part of the National Health Program of the Ministry of Health. Implementing Institution: Social Research Foundation in Szczecin
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| **Discipline** for a future doctoral dissertation (possible: sociology, political and administrative sciences, culture and religion sciences, literary studies, psychology, fine arts and art conservation) | Psychology |
| **A brief description** of the research directions pursued by the supervisor (a few sentences describing the scientific/artistic specialization; main research problems; scientific interests) and a possible link to the website/research team |  |
| **Thematic areas** of planned doctoral dissertations | Intersection of economic and social psychology: * Psychological (Symbolic) Meaning of Money
* Consequences of Framing Interpersonal Relationships as Market-Based Interactions
* Consumer behavior and materialism
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| **Number of people** that the supervisor/scientific supervisor would be able to accept as a result of recruitment in the academic year 2025/2026: | **to the Doctoral School** (doctoral scholarship financed by SWPS University) | Number: 1 |
| **for national and international research projects or grants** (doctoral scholarship financed from grant funds) | Number: 0Project name: |
| **to the Industrial Doctorate program** (doctoral scholarship financed by the Ministry of Science and Higher Education**)** | Number: 0  |
| **for external mode** (no doctoral scholarship) | Number: 1 |
| **Number** of currently conducted doctorates: | in Doctoral School | Number: 3 |
| in external mode | Number: 1 |
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| **The number of doctoral students promoted so far**, along with the year of completing their doctoral degrees: | 1 (2022) |
| **RECRUITMENT****Candidates should contact their selected potential supervisors who are members of centers and/or research teams** |
| **Conditions** to be met by the candidate in the field of: scientific interests; scientific competences; achievements to date; knowledge of foreign languages; social competences; availability, etc. | * **Research Interests**: Economic Psychology, Social Psychology
* **Skills**: Strong knowledge of experimental research methodology and the ability to independently analyze results (preference for individuals with a strong aptitude for statistics)
* **Language Proficiency**: Fluency in English sufficient for reading and writing academic texts
* **Experience**: Previous publication and conference participation
* **Preference**: Candidates who intend to pursue a career in academia
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| **Preferences** regarding contact with the candidate during recruitment | X E-mail contact: please provide e-mail address*:\_\_agasiorowska@swps.edu.pl\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*☐ Telephone contact: *please provide phone number:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*X Personal meetings )*by prior arrangement by e-mail/telephone.)*☐ All forms of contact |
| **Preferred dates, times and location** (in the period March-June 2025) in order to conduct an interview with the candidate | To be decided after email contact |
| **Information** about possible absence preventing candidates from contacting a potential supervisor (with dates) |  |